

#give2learn campaign



Best Practices Guide 2024-25

8.12.2024

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What is the Appleton Education Foundation?

Founded in 1997, the Appleton Education Foundation (AEF) is a 501(c)3 nonprofit organization, independent from the Appleton Area School District (AASD). The AEF is a Type I Supporting Organization of the Community Foundation for the Fox Valley Region. The Foundation's mission is to creatively enhance education in our community.

Thanks to donors, AEF has invested nearly \$6 million to support education in Appleton.

The Foundation is led by a volunteer [board of directors](#). Many board members are AASD alumni and parents of current/former students. The AASD superintendent, board of education president, and Appleton Education Association president all serve as ex-officio, nonvoting members of the board. All board members believe in providing excellent public education for all students.

The AEF currently has three staff members:

- Julie Krause, executive director
 - JKrause@AppletonEducationFoundation.org
- Lori Kaufman, development & engagement director
 - LKaufman@AppletonEducationFoundation.org
- Julie Pahnke, grants & scholarships manager
 - JPahnke@AppletonEducationFoundation.org

The Work of AEF

Since its inception, AEF staff and board members have worked to meet its mission to creatively enhance education in our community. AEF is best known for “classroom grants” ranging from \$100 to \$3,000.

AEF stewards more than 90 charitable funds. Some are endowed (meant to last forever), while others support more immediate needs and funds are spent over a few years.

Current grant programs

- Four [competitive grant cycles](#) each year. AASD educators are invited to request funds for new ideas/projects/programs that would not be covered by the traditional school budget.
- Professional Development grant requests (to bring experts in to train and inspire educators) are also reviewed four times each year.
- [Big Idea Grants](#) can be considered at any time. These grants are for transformational, needle-moving programs that usually benefit a larger group of students. Some examples include \$30,000 to Pointters Community Initiatives to fund collaborative work with AASD 2024-25 through 2026-27, \$10,000 for Kaboom Collective: Northeastern Wisconsin Style, \$11,000 for CARES Fox Cities to offer a summer institute for AASD staff members, \$10,000 to grow the Juntos Mentorship Program, \$25,000 to expand the Community School model to Dunlap Elementary.
- Designated funds award grants to schools as needed. For example, several schools have endowment funds that award grants one or two times per school year and can be used as needed.
- Scholarships for graduating seniors.

Other work

AEF’s board and staff are currently in the strategic planning process. We look forward to sharing a plan later this fall/winter. Data from the Foundation’s spring 2024 AASD staff survey is helping inform this work.

The Community Education Fund supports opportunities for the greater community to learn about relevant educational issues.

AEF staff members build relationships with donors and other friends of education and often help match donors with needs in AASD, beyond existing grant programs.

Appleton Alumni Network is a program of AEF that engages alumni with meaningful communication to inspire participation in activities, events, volunteerism, and contributions to support the Appleton Area School District community.

Why Give

An investment in the Appleton Education Foundation is an investment in yourself, your colleagues, and your students.

Gifts to the #give2learn campaign help increase AEF's granting capacity. Since 1997, nearly \$6 million has been awarded from AEF to support education in Appleton.
Together, we can do more.

Testimonials

"I #give2learn because... I believe innovative ideas in education deserve the resources to thrive!"

– Nick German, Appleton East High School/Tesla Engineering Charter School

"I give to AEF because they are a great foundation to help teachers make their classroom dreams become a reality. By giving a little each month, I can help other teachers achieve so much for their students. When we support each other, that is how we really grow as a district of learners. My own children have benefited many times from the foundation and each time their teachers were able to make a learning experience even more meaningful through the AEF funds they received."

– Molly Pokwinski, Badger Elementary School

"I give because I have seen what our donations can do together to increase outcomes for our students."

– Suzette Preston, Appleton Community 4K

"I give to learn because I respect everything the Appleton Education Foundation has done over the years. Not only for my school, but for our district. I can choose a lot of different organizations to give my resources to, but I always make sure it's a priority to give to the Appleton Education Foundation, because I believe they have done so many things to support people who I think are the most important people in this world, definitely in this city, and that's our teachers. And I will continue to give to the Appleton Education Foundation because they know what's important in this district."

– Jack Knaack, Richmond Elementary School

"I give to the AEF to help make it possible to fund unique projects to further enhance learning. I have been fortunate enough in my career to receive three grants from the AEF. Seeing the immediate impact that the projects/materials made in my classes provided new excitement and an eager willingness to learn."

– Chris Apriesnig, Wilson Middle School & Kaleidoscope Academy

"By funding innovative teaching and learning opportunities beyond our regular school budget, AEF empowers our educators to bring their creative ideas to life. This not only increases student engagement but also enriches the overall learning experience, fostering a love for learning in our students. I feel so thankful to live in a community that supports public education in such an impactful way."

– Kelsi Van Fossen, Foster Elementary School

Campaign Goals and Timeline

The number one goal of the #give2learn campaign is to build a culture of giving in AASD. To measure this, we look at the percentage of staff members who participate in this campaign. We believe that we can increase giving participation by at least 2% each year. Giving participation figures for the **2023-24 campaign** are below.

- Administrators only: **100%** (includes payroll and one-time gifts)
- All AASD staff: 27.3% (includes payroll and one-time gifts)

The 2024-25 campaign will run August 26-October 4.

- Personalized invitations will be sent via school mail before August 26.
- The #give2learn committee recommends setting aside 15 minutes to present the campaign to all staff the week of August 26 during designated building staff development. (See page 9 for a link to school-specific slide decks.)
- Weekly emails from AEF staff will be sent during the six-week campaign beginning Wednesday, September 4.

School-based incentives

Campaign leaders at all levels have found meaningful ways to motivate employees to support the Appleton Education Foundation. Below are a few examples. Feel welcome to reach out to your colleagues to learn more.

School: **McKinley Elementary**

Contact: Andrea Vinje

In 2023, Andrea used the back-to-school meeting week to distribute campaign materials, highlight AEF grants that have benefited McKinley, collect completed forms, and draw for the use of a portable air conditioning unit and premium parking for the Donor of the Month (see page 8). While the campaign officially runs for six weeks, she condensed McKinley's to one week. With these incentives, McKinley's giving participation increased from 13% in 2022-23 to 51% in 2023-24!

School: **Appleton West High School**

Contact: Mark McQuade (former principal, current assistant superintendent)

In 2021, the West administrative team began offering entry into a \$20 drawing for anyone who completed their #give2learn form and turned it in during a staff meeting or shortly thereafter. The \$20 bill was meant to demonstrate how gifts to AEF are "paying it forward." It turns out that the lucky recipients of the \$20 bill usually used that prize to continue paying it forward by buying coffee or other treats for colleagues. This principal-funded incentive increased West's giving participation from 17% in 2020-21 to 40% in 2022-23.

School: **Badger Elementary School**

Contact: Molly Pokwinski

In 2022 and 2023, Molly, who serves as an instructional coach, offered the gift of time to her Badger Elementary colleagues. New donors and donors who increased their gifts to AEF were entered in a drawing to receive an additional half hour of prep time while Molly covered their classes. This incentive was offered for the 2022-23 and 2023-24 campaigns. Badger's giving participation increased from 21% to 24% over those two years.

Additional notes:

If you want to enter all campaign envelopes for a door prize, please let us know. **Please do not hold on to them for the entire campaign.** Send them in as you receive them. AEF staff can provide you a list of all donors (and indicate "new" if that's important to you). In addition, AASD staff members can sign up for giving via their Skyward account. AEF gets a report from Skyward each Monday.

AEF Incentives

Administrators

- Entered in a drawing for a \$200 grant to your school if you sign up to give at the Lead Learners meeting in August.
- Superintendent Hartjes has offered the following incentive for 2024-25:
 - 80% of administrators give --- \$250
 - 85% of administrators give --- \$500
 - 90% of administrators give --- \$750
 - 95% of administrators give --- \$900
 - 100% of administrators give --- \$1,000!!!!
 - AND a 10% increase in amount committed.

All AASD Staff Members

- \$2,500 Match! Retired AASD administrator, Lou Chicquette, offers this match for new/increased gifts.
- Grants to schools:
 - Highest giving percentage: \$200 grant; teams ranking 2nd-5th entered in a drawing to win one \$150 grant
 - Largest participation increase over last year: \$200 grant; teams ranking 2nd-5th entered in a drawing to win one \$150 grant
- Weekly drawings: All donors (existing and new) are entered in drawings to win weekly prizes – usually for gift cards to locally owned businesses.
- Thank you gift for all donors at \$3.50+/pay period (or one-time gift equivalent). The 2024-25 gift is a stylish AEF notebook and pen.

Additional Offerings

Please contact Lori, if interested in implementing any of the below ideas.

- **AEF “Donor of the Month” Parking Sign** – a specially designed parking sign can be installed in your school parking lot. At the conclusion of the campaign, AEF staff will work with principals to administer this program.
 - 2023-24 success (participation in 2022-23 to 2023-24): Badger (22% to 24%), East (24% to 27%), Horizons (no change), Madison (12% to 32%), McKinley (14% to 51%), Richmond (36% to 64%).
- Up to four schools will be chosen annually to benefit from AEF staff support to implement additional weekly drawings for prizes. Schools will be selected based on past campaign performance. For 2024-25, AEF will work with Berry, Einstein, Ferber, and Franklin.

Additional Resources

School-specific handouts will be available here by mid-August:

<https://appletoneducationfoundation.org/invest-in-education/give2learn/>

Lori is always a resource to help. Please contact her at

LKaufman@AppletonEducationFoundation.org or 920-832-1517 ext. 2.

2024-25 #give2learn campaign committee

Katie Chicquette, Central

Amy Didreckson, Appleton West High School

Sam Herrmann, Appleton East High School

Stacy Juhl, Einstein Middle School

Jack Knaack, Richmond Elementary School

Molly Pokwinski, Badger Elementary School

Suzette Preston, Appleton Community 4K

Aaron Sass, AEF Board of Directors representative and East alumnus